

**Owens Corning Investor Day** 

## **Financial Strategy**

Mike Thaman Chairman of the Board and CFO

DELIVERING SOLUTIONS | TRANSFORMING MARKETS | ENHANCING LIVES



## Forward-looking Statement and Non-GAAP Measures

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected in these statements. The forward-looking statements speak as of the date May 16, 2007, hereof and are subject to change. The Company does not undertake any duty to update or revise forward-looking statements.

Further information on factors that could affect the Company's financial and other results is included in the Company's Forms 10-Q and 10-K, filed with the Securities and Exchange Commission. Additional Company information is available on the Owens Corning Web site: <u>www.owenscorning.com</u>.

Certain data included within this presentation contains "non-GAAP financial measures" as defined by the Securities and Exchange Commission. A reconciliation of these non-GAAP financial measures to their most directly comparable financial measures calculated and presented in accordance with generally accepted accounting principles can be found in our most recent Form10-K and on our Web site referenced above. Results for 2006 reflect the application of Fresh Start accounting as of October 31, 2006.



## 2006 At A Glance

- Record sales of \$6.5 billion, up 2.2% over 2005
- Adjusted EBIT of \$569 million, up 4.6% compared with \$544 million in 2005
- Gross margin as a percent of sales, excluding Fresh-Start Accounting and other restructuring charges, 17.5% compared with 18.3% in 2005
- SG&A 8.3%, compared with 8.9% in 2005



# Reconciliation of 2006 Adjusted to Reported EBIT (\$MM)

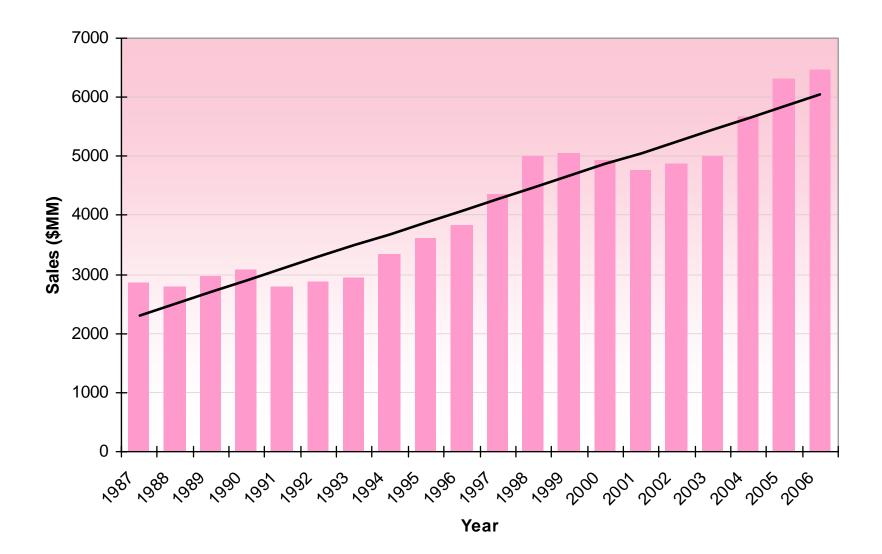
2006 Earnings Before Interest & Taxes (EBIT)		\$433		
Adjustments to remove items impacting comparability				
Provision for Asbestos Litigation	(\$13)			
C-11 Related Reorganization Items	\$55			
Other Items <sup>1</sup>	\$94	-		
Total Adjustments		\$136		
2006 Adjusted EBIT		\$569		
2006 Depreciation and Amortiation <sup>2</sup>		\$278		

<sup>1</sup> Includes the impact of inventory write-up of \$44MM; write-off of in-process R&D of \$21MM; restructuring activities of \$55MM; gain on sale of metals of (\$45MM); and other of \$19MM

<sup>2</sup> Includes \$21MM write-off of in-process R&D

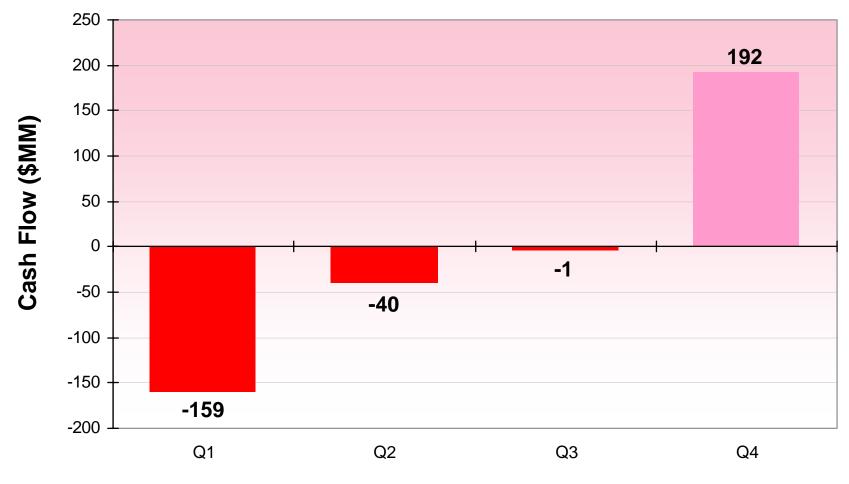


### Owens Corning Annual Sales 1987 - 2006





### **Cash Flow Impact From Working Capital**



**Five-Year Average** 



## Q1 2007 At A Glance

- Sales of \$1.324 billion, compared with \$1.601 billion in Q1 2006, down 17%
- EBIT of \$33 million, compared with \$115 million in Q1 2006, down 71%
- Adjusted EBIT of \$61 million, compared with \$114 million in Q1 2006, down 46%
- Gross margin as a percent of sales 14.6%, compared with 16.8% in Q1 2006, down 2.2 percentage points
- Diluted Earnings Per Share 1 cent, 2006 N/M
- Adjusted Diluted Earnings Per Share 14 cents, 2006 N/M



# Reconciliation of Q1 2007 Adjusted to Reported EBIT (\$MM)

#### Q1 2007 EBIT

\$33

#### Adjustments to remove items impacting comparability

Chapter 11 related reorganization items	\$3	
Restructuring credits and other credits	(\$2)	
Employee emergence equity program	\$8	
OCV Reinforcements joint venture transaction costs	\$11	
Losses resulting from exiting HOMExperts service line	\$8	
Total Adjustments		\$28
Q1 2007 EBIT		\$61
Q1 2007 Depreciation and Amortization		\$77



## Balance Sheet Snapshot and Credit Statistics

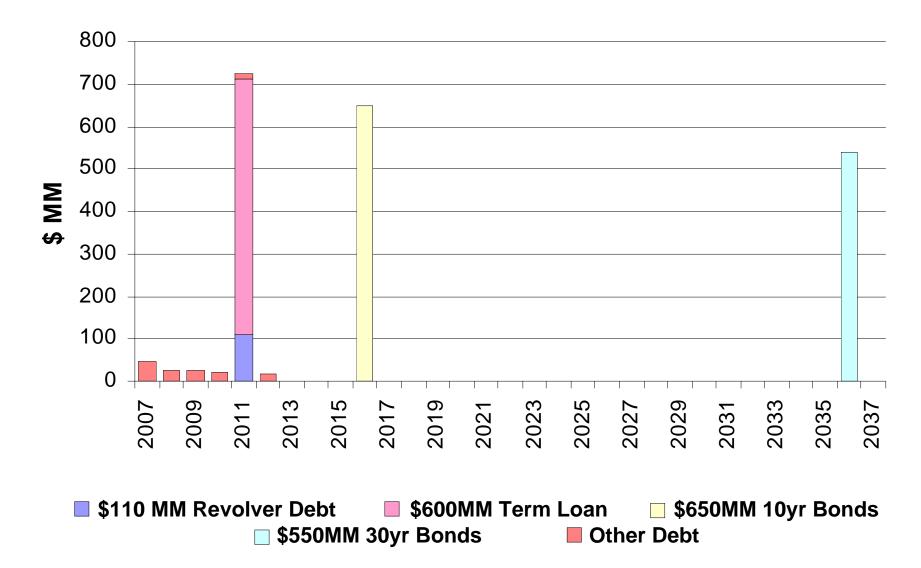
	Owens Corning			
(MM)	March 31 2007	, December 31, 2006 (1)		
Cash	\$ 93	\$ 282		
Total Debt	2,063	<b>1,946</b>		
Shareholder Equity	3,712	2 3,686		
Total Capitalization	5,775	5,632		
Total Liquidity <sup>(2)</sup>	848	<b>3</b> 1,058		
Debt/Adjusted LTM EBITDA	2.54	2.30		
<b>Debt/Total Capitalization</b>	36%	35%		

<sup>(1)</sup> December 2006 balance sheet adjusted for January distribution to 524(g) Trust

<sup>(2)</sup> Unused portion of the \$1 billion revolving credit facility and cash on hand as of March 31, 2007



## **Debt Maturity Schedule**





## **Current Macro Economic Conditions**

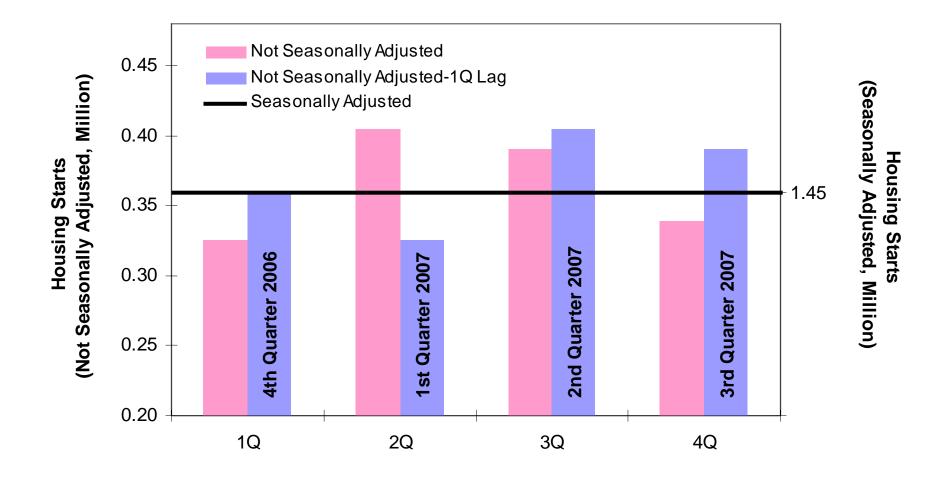
- Unemployment stable
- Interest rates stable
- 30-year mortgage rates stable
- Concern over sub-prime market and implications
- U.S. housing starts at lower levels following steep decline, down 31% compared with Q1 2006 levels of 2.12
- New and existing home inventories high
- NAHB housing start forecast: 2007 1.45 and 1.52 in 2008



- Proposed Owens Corning, Vetrotex global joint venture
- Q4 2006 restructurings and subsequent announcements
  - Exited HOMExperts® service line
  - Restructured Siding Solutions business
  - Roofing and Asphalt facilities closure and sale
  - Strategic review of Siding Solutions / Norandex Reynolds
  - Strategic review of Composite Solutions' Fabwel organization
- Share buy back of up to 5% authorized by Board of Directors



## Estimated 2007 Housing Starts: Seasonally and Not Seasonally Adjusted





- Reaffirmed earlier guidance of 2007 adjusted EBIT to exceed \$415 million, based on 1.45 million housing starts
- Estimated effective tax rate 36.5%
- Estimated cash tax rate (due to the NOL) 10-15%
- Depreciation and amortization approximately \$300 million



## Segment Guidance for 2007

#### Insulating Systems business

- Expect an upturn in the second half of 2007 due to construction seasonality
- Working to boost demand and leverage the sale of products not as sensitive to starts
- Will continue to manage capacity utilization based on demand for our products

#### Composite Solutions business

- Expect continued business improvement given strength of global GDP
- Proposed JV: Great strategic opportunity

#### Roofing and Asphalt business

- Sales and EBIT performance expected to show improvement through 2007
- Continued gains during current quarter
- Results in the second half of 2007 expected to show measurable improvement

#### Other Building Materials & Services

- Strategic Review of Siding Solutions Business
- Strategic actions expected to result in significant performance improvement
- Continued growth expected in manufactured stone veneer



#### • Financial performance and discipline

- Strong operational Cash Flow to foster growth and innovation
- Continued focus on Return on Net Assets in excess of Cost of Capital

#### Balanced use of Free Cash Flow

- Maintain strong balance sheet and sustain investment-grade credit profile
- Invest maintenance capital estimated at 80% of depreciation
- Invest remainder of depreciation to improve and grow operations
- Focused and disciplined organic growth and acquisitions
- Support shareholder returns



## Housing Starts: A Long-Term View

#### • NAHB Economic and Housing Forecast (2006)

 Demographic trends and utilization of existing housing stock are likely to lead to production levels over the next decade that exceed the average during the last

#### Harvard University Joint Center for Housing Studies (2006)

- Record levels of new construction and remodeling spending will be achieved during the next decade
- Growth supports housing starts at average 1.80 1.85 million, net of manufactured housing



### Managing Transition for Success

#### Chief Financial Officer

#### Chief Executive Officer



### **A** Foundation for Tomorrow

#### • "The Owens Corning House"

