



# Increased profits. More



Find cash in the attic! Diversify your business, differentiate yourself in the marketplace, and grow your profits when you offer attic re-insulation services to your customers.

Since you're already in customers' homes for your roofing business, it makes sense for you to provide top-of-house insulation assessments along with your roof analysis.

### **Enormous business opportunity.**



- There are 126 million homes in the U.S.—60 million of them are under-insulated
- A home that needs a new roof is also most likely to be under-insulated
- Energy costs continue to rise, which is creating high demand for energysaving solutions like insulation



## Convincing selling points.

- Insulation and ventilation are key components of maintaining the proper conditions in the attic and on the roof deck
- Up to 40% of a home's conditioned air escapes through the attic
- Adding insulation to the attic is the easiest and most cost-effective way to improve energy efficiency, plus it helps reduce greenhouse gas emissions



# value for customers. Things are looking up.

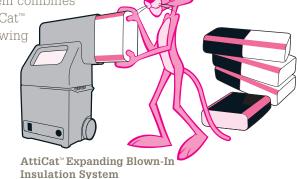


#### Your customers want energy savings.

- 90% of home buyers would pay up to \$5,000 more for a home that would use less energy\*
- Adding insulation and sealing leaks can help lower heating and cooling energy bills by up to 20%\*\*
- 84% of homeowners believe energy-efficient homes have a higher resale value<sup>†</sup>
- 78% of homeowners would choose one home over another based on its energy efficiency<sup>††</sup>

High margin. Low investment.

The Owens Corning AttiCat™ system combines a professional Owens Corning AttiCat™ Expanding Blown-In Insulation Blowing Machine and AttiCat™ Expanding Blown-In PINK FIBERGLAS™ Insulation. This proven system is easy to transport and maneuver. Sales and operational training materials are provided.



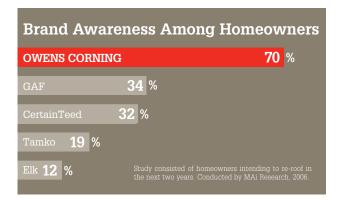
# Use a trusted brand. Close more sales.



You can pursue this opportunity with confidence when you rely on Owens Corning.

- Consumers know we're a trusted building materials brand<sup>‡</sup>
- Roofing consumer brand awareness is twice that of our nearest competitor<sup>‡</sup>
- Brand preference in insulation is 7:1<sup>‡‡</sup>

Our building products and famous PINK Insulation have been used in millions of homes throughout the country.





#### It's easy to get started.

For more information on the Owens Corning AttiCat™ Expanding Blown-In Insulation Blowing Machine and AttiCat™ Expanding Blown-In PINK FIBERGLAS™ Insulation,

visit www.owenscorning.com or call 1-800-GET-PINK.™



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- \*Survey of registered voters, American Institute of Architects, 2006 (www.aia.org).

  \*\*ENERGY STAR: http://www.energystar.gov/index.cfm?c=home\_sealing.hm\_improvement\_methodology.
  Savings vary. Find out why in the seller's fact sheet on R-values. Higher R-values mean greater insulating power.

  † Homeowner Segmentation Study, Smith-Dahmer, 2005.

  ††Energy Pulse Survey, 2005 (www.energypulse2005.com).

  ‡ Based on results from an independent survey of homeowners intending to re-roof in the next two years, conducted by MAI (Marketing Analysts, Inc.) in July 2006.

  ‡‡Owens Corning Image and Brand Tracking Study, 2001.